

REBUMP ■
2024

How to write the best **subject lines** for follow-up emails

 **FREE EBOOK**

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Crafting Effective Follow-Up Email Subject Lines

The subject line of your follow-up email is critical to its success. It's the first thing your recipient will see, and it can mean the difference between your email being opened or ignored.

Here are a few tips and examples to help you create compelling subject lines:

1. Be clear and specific with your subject line.

Your recipient should know what the email is about right away.

Examples:

- "Following up on our meeting last Tuesday"
- "Details on the proposal we discussed"

2. Keep it brief.

Try to aim for 5-7 words. This is especially important for mobile users who appreciate short and concise subject lines.

Example:

- "Feedback on your presentation"



3. Personalize your subject line by including the recipient's name or other specific information to make it feel more personal.

Examples:

- "John, an update on your order"
- "Feedback on [Project Name]"

4. Highlight value or urgency:

Make it clear that there's a benefit to opening the email or a deadline they need to meet.

Examples:

- "Please provide final details by Friday"
- "Exclusive offer just for you, Sarah"

5. Ask a question:

Engage your reader by asking a question that prompts them to respond.

Examples:

- "Have you had a chance to review the files I sent?"
- "Do you have any changes for the draft?"

6. Show gratitude:

Small gestures of appreciation can go a long way.

Examples:

- "Thank you for your time yesterday"
- "I appreciate your insights during our call"



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7. Avoid being pushy:

While it's important to be assertive in some scenarios, avoid sounding too desperate or aggressive.

Example:

Try "Checking in on your thoughts" instead of "Why haven't you replied?"

8. Use numbers:

Incorporating numbers can make your email seem more concrete or actionable.

Example:

Try "3 points we missed in our discussion" or "5 updates since our last chat."

9. Create curiosity:

Intrigue can be a powerful tool, but don't be too clickbaity.

Example:

Try "Exciting news about our project" or "You won't believe this update."

10. Reiterate the purpose:

If it's the second or third follow-up, make it clear.

Example:

Use "2nd follow-up on the contract details" or "Final reminder: feedback due tomorrow."



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Few more tips for successful email campaigns:

- **Spam triggers:** Avoid using words such as "free", "buy now", "urgent", and an excessive amount of punctuation (!!!) as they can cause your email to get flagged as spam.
- **Test and adjust:** When sending follow-up emails in bulk, use A/B testing to try out different subject lines and find the ones with the highest open rates. Adjust your approach according to your findings.
- **Personalization:** Address your audience by their name and use segmentation to send targeted content to specific groups. This will increase engagement and make your subscribers feel valued.
- **Clear Call-to-Action:** Make it clear what action you want your subscribers to take after reading your email. Whether it's signing up for a webinar or purchasing a product, a clear call-to-action will increase the chances of conversion.
- **Timing:** The timing of your email can make a big difference in its success. Avoid sending emails during busy periods and consider time zones when sending to a global audience.
- **Analytics:** Use analytics to track the success of your email campaigns. This will help you identify what's working and what's not, so you can adjust your approach and improve your results.



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Subject Line	Purpose
"Your thoughts on our recent meeting?"	Feedback Requested
"Great meeting you at [Event Name]!"	After An Event
"Touching base: [Your Name]'s application"	Job Application Follow-up
"Clarifications needed for our proposal"	Proposal Discussion
"Appreciating the opportunity to chat yesterday"	Post-Interview
">[Project Name]: Weekly Update"	Project Updates
"Hope this didn't get lost in the shuffle"	After No Response
"Continuing our conversation from [Event/Place]"	Networking
"More info on [Product/Service Name] as requested"	Product/Service Inquiry
"Exclusive discount for valued customers like you"	Sales Follow-up
"Checking in on our progress so far"	Client Relationship
"Re-sending the docs you asked for"	Document Follow-up
"Reminder: Meeting tomorrow at 3 PM"	Appointment/Meeting Reminder
"Offering assistance with [Specific Task]"	Offering Help
"Grateful for your time and insights"	Thank You Follow-up
">[Project Name]: Final Review & Feedback"	Project Completion
"Clarifying key points from our chat"	Checking Understanding
"Your experience at [Event Name]?"	Event Feedback
"Last day to renew your subscription"	Subscription Reminder
"It's been a while, catching up?"	Reconnecting

The most affordable Gmail follow-up tool

Automate Your Email Follow-Ups



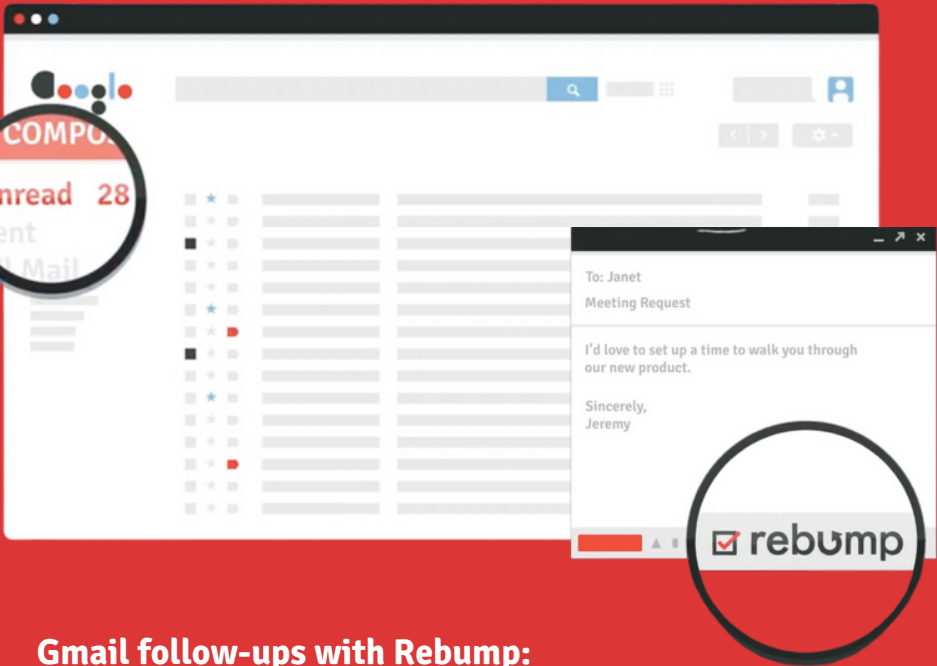
Customized
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Automate your
messages



Track and
scale easily



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